

Marketing Executive (KES 100k – 120k)

Our client is one of the leading furniture retailers in the region. They're looking to hire a Marketing Executive who will be responsible for creating the business marketing strategy and developing the brand. Manage and motivate a marketing team to deliver marketing activities, campaigns, and collaborations, and build customer engagement to increase brand awareness and drive sales.

As the marketing executive, you will need a proven track record in driving multi-channel marketing programmes and responsible for developing marketing strategies and initiatives, creating marketing briefs for all key strategies, and ensuring that they are correctly communicated.

Location: Nairobi

Salary: KES 100,000 – 120,000

Responsibilities for Marketing Executive

- Leading the development of all marketing plans.
- Ensuring the implementation of effective marketing strategies.
- Focusing on growing audiences and the uptake for products and services.
- Reviewing and reporting on all areas of the marketing strategies and its implementation.
- Developing the corporate brand identity in consultation with senior managers, executives, and partners.
- Managing creative agencies and retainer partners.
- Collaborating with senior team members across all departments to uncover insights and create innovative marketing and branding strategies.
- Identify ways to grow the marketing department and secure resources.
- Monitoring, reviewing, and reporting on all marketing activities, results, and Return on Investment (ROI).
- Conducting strategic marketing analysis that will help guide marketing messages.
- Overseeing social media planning and execution.
- Conception, development and implementation of marketing plans and strategies, product concepts and promotional programmes to drive interest and sales.
- Working to continuously ensure the company marketing goals are communicated across the entire organization and improving the company's marketing outreach efforts.
- Ensuring that all current marketing and copyright regulations comply with accepted professional standards, policies, procedures, and legislation.
- Promoting and embedding strong and inspirational leadership to the entire team by demonstrating the company's values and championing the leadership behavior framework.
- Routinely sharing strategies, progress, results, learnings, and relevant industry trends, with the broader team.
- Lead the core areas of the marketing department, including digital marketing, web-based content, offline and online media marketing, social media marketing and direct marketing.
- Working knowledge of search engine optimization (SEO), lead generation and affiliate marketing practices, techniques, and outcome expectations.

Requirements

- Bachelor's degree in Marketing, Advertising, or a Business Management related subject.
- Minimum 4 years' experience in a marketing role.
- Strategic thinking and problem-solving abilities.
- Superior interpersonal and organizational skills.
- A positive and adaptable to change
- Excellent communication and presentation skills.
- Able to make quick but rational decisions when working under pressure
- Willingness to embrace new ideas and processes.
- The ability to use software packages competently, including Office 365 (Excel, Word, PowerPoint), Mailchimp, Google Business Tools, including Analytics, Keyword Builder, Data Studio, WordPress, Salesforce

Does this sound like you?

Send us your application to hello@discoverybloom.com by 29th July 2022. Please indicate '**Marketing Executive**' in your email subject line. The first interview will be done on video via Google Meet and successful candidates will be notified for the second in-person interview.